



2020  
Brenda W. Casserly  
Memorial Award  
TOP ALL-AROUND  
SALES ASSOCIATE  
WINNER



**Jilian Gardner**

ERA Courtyard Real Estate | Oklahoma City, OK



**JILIAN GARDNER**  
H O M E S

#1 Top Producer 2011-2021  
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### What is the Brenda Casserly Memorial Award?

These affiliates demonstrate excellence in every aspect of real estate including production, year-over-year growth, high engagement in ERA products, programs and learning, and have a minimum of a 90% customer satisfaction rate.

# NEWS & VIEWS WITH JILIAN

## APRIL EDITION

### WHY YOU SHOULD LIST IN 2021

Choosing to sell your home in 2021 can benefit you tremendously. Last year in the Spring, the number of listed homes were down and with stay-at-home orders in place, the number of buyers were down as well. This Spring, buyers are eager to move and the lesser supply of homes on the market are contributing to rising home prices.

- Interest rates to remain low, creating more buyers
- Buyers are competing over low inventory driving home sales up
- Sale terms are negotiated leaving seller with few obligations before sale

### WHY YOU SHOULD BUY IN 2021

Home prices may be on the rise, but interest rates are still at an all time low. Homes are getting snatched up quickly because of lower inventory than usual, but being prepared will ensure you have a chance at finding and securing the home you love. Let's discuss being prepared...

- Pre-approval is REQUIRED in order to submit an offer in this market
- Get set up on an MLS Search so homes come to you instantly
- Know your budget and your must haves

### CLIENT TESTIMONIAL

We bought our home during the pandemic and the process with Jilian couldn't have been any smoother. We are first time home buyers so we were new to all of this. She educated us well and helped us in every step! My parents, my sister and her husband also sold their houses around the same time and both homes sold in less than 1 DAY!! Talk about awesome??!! We 100% recommend using Jilian for any realtor needs!!

### FEATURED LISTING

18375 N ANTLER WAY



#### Stunning Edmond Home on 3/4 Acre Lot!

- Award Winning Deer Creek Schools
  - 5 Bedrooms/4.1 Bathrooms
  - 3,956 SQFT in a desirable gated community
  - Greenbelt Lot with lots of trees
  - Beautiful hardwood floors throughout the main floor
  - Soaring ceilings with large wood beams
  - Bonus room and 2 dining rooms
  - Large stacked stone fireplace
  - Large covered patio with fireplace
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